



RALEIGH | CHARLOTTE | ATLANTA | ORLANDO | NASHVILLE | POMPANO BEACH



DEALER CERTIFICATION Program Details

Training Costs:

- **Demo System Purchase: \$3,000 Minimum**
- **Virtual 3-Day Training: \$2,000**
- **In-Person 3-Day Training: \$750 + Travel expenses to and from Elan in Carlsbad, CA**

Step 1:

Contact 21st Century Distributing to arrange training system delivery and schedule in-person or virtual training dates. (In-person training will be at dealer's expense in Carlsbad, CA)

Step 2:

Sign up on Nortek training portal - <https://learnnortekcontrol.litmos.com/self-signup> - Password: ELANTRAINING for pre-training to familiarize yourself with ELAN and the ELAN ecosystem of control products.

Step 3:

Attend/Complete your training.

Step 4:

Work with 21st Century to configure your demo system which will be shipped directly from ELAN to your location or to 21st Century for pick-up.

Step 5:

ELAN will register you as an indirect dealer to allow you to purchase the full line of Elan products from 21st Century Distributing and enter you into the "ELAN Salesforce" portal for sales and support tracking purposes.

21st Century support staff and ELAN will work with you on your first projects to assure best experience for you and your customer.

All full line ELAN orders are placed per project by 21st Century Distributing or drop shipment. 21st Century will NOT be stocking any full line ELAN.

VIRTUAL CERTIFICATION DEMO SYSTEM



Company Name: _____

Training Date: _____ PO Number: _____

Account Number: _____

Bill to Address: _____

Ship to Address: _____

Attendee Email: _____

Training Attendee Name: _____

Attendee Phone #: _____

Equipment Included with Training Kit

- EL-SC-100 System Controller w/ OSD & Audio Output
- EL-HR30 Wi-Fi Remote Whole Home w/ Touchscreen & IR
- EL-IPD-MTX-8CH Multi Zone Audio Matrix
Up to 13 Source, 12 Zone

- EL-ITP-8-BK Intelligent Touch Panel
8-inch Black – w/ Face Recognition & Voice Control
- ITP-8-STAND Touch Panel Desk Stand
- EL-DB-BK Video Doorbell, Black
- GVSL Viewer Software License
Provides up to 32 Concurrent Viewer Support for any controller

Additional Gear Required for Qualifying Demo System

CONTROLLERS (1 Required)

- EL-SC-200-ZW Serial Controller w/ Z-Wave | \$440
- EL-SC-300-ZW System Controller w/ Z-Wave | \$838.31
- EL-IO-200 Control Extender
Wired or Wireless | \$110

REMOTES (Optional)

- EL-HR10 Wi-Fi Remote
Single Room | \$144

INTELLIGENT TOUCH PANELS (Optional) w/ Face Recognition & Voice Control

- EL-ITP-12-WH
12-inch White | \$483.75
- EL-ITP-12-BK
12-inch Black | \$483.75
- EL-ITP-8-WH
8-inch White | \$249.94

SURVEILLANCE (Required 1 NVR, 2 Cameras)

Network Video Recorders

- EL-NVR-2TB
16 CH 2 TB NVR | \$750
- EL-NVR-8CH
8 CH 1 TB NVR | \$390

4MP Outdoor Turret Autofocus Cameras

- EL-IP-OTA4-WH
White | \$162.50
- EL-IP-OTA4-BK
Black | \$162.50

4MP Outdoor Bullet Autofocus Cameras

- EL-IP-OBA4-WH
White | \$162.50
- EL-IP-OBA4-BK
Black | \$162.50

4MP Outdoor Dome Autofocus Cameras

- EL-IP-ODA4-WH
White | \$195
- EL-IP-ODA4-BK
Black | \$195

VIDEO DOORBELL (Minimum 1)

Door Stations

- EL-DB-BR
Bronze | \$175
- EL-DB-NI
Satin Nickel | \$175

Surface Mount Kits (Optional)

- EL-DB-BK-SMK
Black | \$22.40
- EL-DB-BR-SMK
Bronze | \$22.40
- EL-DB-NI-SMK
Satin Nickel | \$22.40

VIDEO MATRIX (Minimum 2x2 System)

- EL-4K-VIP-ACM – 4K Video Over IP
Advanced Control Module
(Minimum 1) | \$269
- EL-4K-VIP-RX – 4K Video Over IP
Receiver w/ Audio Breakout
(Minimum 2) | \$269
- EL-4K-VIP-TX – 4K Video Over IP
Transmitter w/ Audio Breakout
(Minimum 2) | \$269
- LX-AMS-4424P (Optional, Recommended)
26 Port L2/L3 POE Switch for
Video Over IP | \$638.40

AUDIO

- EL-IPD-NAC-EXT (Required)
Audio over IP card for MTX or PRE | \$165
- EL-IPD-AMP-EXT – Multi Zone
Extender (Optional)
Adds 8 Amp CH & up to 4 zones | \$660
- EL-IPD-PRE-MSI – Multi Zone
Preamp (Optional)
Up to 22 Source & 12 Zones | \$450
- EL-IPD-PRE-SSI (Required)
Single Source Input | \$135

Demo product must remain on display in demo location for a minimum of 1 year. Demo location must be active and available to customers, clients, and/or inspection by ELAN. Internet sales of any demo product is strictly prohibited. Demo order requires the approval of your ELAN Regional Manager and is subject to design review and validation by ELAN Regional Technical Specialist. Order is subject to credit approval and will ship upon completion of Hands On Training Certification.

I, _____, personally certify that as an ELAN Dealer I will actively demonstrate all the products selected above in my showroom located at _____ for at least one year. Additionally, I understand to maintain my ELAN Dealer status, and appearance on the ELAN Dealer Locator, I must maintain a minimum of \$25,000 in ELAN purchases within a rolling 12 month period.

Demo Address: _____

Dealer Signature: _____ Date: _____

Sales Manager Signature: _____ Date: _____

email: training@21stcenturydist.com

fax: (919) 779-8994